

Qualifications

The ideal candidate has the following skills or characteristics:

- Must enjoy working with a wide range of people
- Good organizational and time management skills
- Sales experience
- Bachelors degree in a business related discipline is helpful
- Strong work ethic
- Highest levels of integrity and character
- Desire to help people and solve problems
- Prior business ownership experience a plus
- Comfortable and confident working in a commission only position with high income potential.

SUNBELT

If you would like to explore a career with Sunbelt e-mail your resume and cover letter to:
info@sunbeltnetwork.ca
or
Call 416-225-7900

Sunbelt Business Brokers Morcap
Independently Owned and Operated

Over 350 U.S.
Offices

20,000 potential
Clients in the
Toronto Area



Do you want to control your future?
Are you looking for a new career?
Are you considering a business purchase?

Should you consider
a career as a
Professional Business
Broker?

www.sunbeltnetwork.ca



SUNBELT BUSINESS BROKERS

Sunbelt has career opportunities for professionals to learn the exciting field of professional business brokerage. Extensive training and worldwide industry leadership is provided by Sunbelt.

What is Professional Business Brokerage?

Currently there are over 20 million privately held businesses in North America. For a variety of reasons approximately 20% of these businesses are for sale at any given time. Many business owners face retirement, poor health, divorce, partnership problems or simple "burn-out". Business Brokerage is a relatively new profession that lists and sells these businesses for a contingent success fee.

When a business owner decides to sell they have many concerns about price, terms, time commitment and confidentiality. The use of a professional Sunbelt Business Broker reduces many of these concerns for the seller. Sunbelt Business Brokers can market the business to the widest possible market in a professional and confidential manner. Sunbelt is a full service professional business brokerage firm that is qualified to handle privately held business sale transactions.

Sunbelt.... The past and future

Sunbelt Business Brokers began in Charleston, SC in 1978. Since that time we have grown to over 300 offices in Canada and the United States with additional offices in 25 other countries. Sunbelt is still growing in Canada and around the globe.

The Sunbelt Network completes over 4,000 business sales each year and we have over 10,000 businesses for sale worldwide at any given time.

The Market

Due to corporate downsizing thousands of potential small business buyers are entering the market. These buyers have several basic options... Try to find another job, start a new business or buy an existing business. Jobs are scarce and new business start-ups have a historically high failure rate which makes the purchase of an existing business a much more prudent way to secure the buyer's future. A Sunbelt Business Broker has a large inventory of businesses for sale and, working with the buyer, the Sunbelt Broker can find a business that could enable the buyer to succeed by providing security for themselves and their family.

Professional Brokers are in Demand

The demand for honest, hard working and knowledgeable business brokers has never been greater. The Sunbelt Network is the dominant force in the worldwide growth of this exciting profession.

Business brokerage is an executive position with high earnings potential. As a professional business broker you will be dealing with the owners of privately held businesses and business buyers who wish to own their own business and control their future.

Sunbelt Brokers come from all backgrounds and experiences.

The Professional Business Broker

Sunbelt Brokers have extremely high earning potential!

At Sunbelt, we offer worldwide brand leadership, quality support service, extensive training and global reach. Our training programs are based on decades of business brokerage excellence. In addition, Sunbelt's comprehensive office assistance programs, technology, inter-active Internet web site and proven operating systems are designed to insure broker success.

Sunbelt is the place to go to Buy or Sell a Business.